Winter 2012
TEXTBOOK REQUIREMENTS

Advanced Legal Research: Electronic Research, Associate Dean Kate McLeod
No textbook. There will be a series of online reading assignments linked from the TWEN site.

Depositions, Professor Peter Hoffman
The Effective Deposition
Author: Malone, Hoffman, Bocchino
Edition: 3rd (June 8, 2007)
Publisher: National Institute for Trial Advocacy (NITA)
ISBN: 978-1601560476

Law Firm Management, Adjunct Professors Damon Duncan and Afi Johnson-Parris
Materials and Cases on Law Practice Management: A Learning Tool for Law Students
Author: Thomas McNight Steele
Edition: 2003
Publisher: LexisNexis
ISBN #: 0-8205-5347-6

Lawyering, Leadership & Professionalism, Professor Roland Smith
The Leading Lawyer, a Guide to Practicing Law and Leadership
Author: Robert Cullen
Edition: September 16, 2008
Publisher: LegalWorks
ISBN: 978-0314996145

Influence: Gaining Commitment, Getting Results
Author: Harold Scharlatt, Roland Smith
Edition: 2nd
Publisher: Center for Creative Lead
ISBN: 978-1604910919

MBA 581 International Business
None

Negotiations, Adjunct Professor Sandra Johnson
Effective Legal Negotiation and Settlement
Author: Charles B. Craver, Freda H. Alverson
Edition: 6th 2009
Publisher: LexisNexis
ISBN: 978-1422429532

Public Law and Leadership, Professor Tom Noble
The Leading Lawyer, a Guide to Practicing Law and Leadership
Author: Robert Cullen
*You should have this book from your first year. If not, copies will be available for purchase.*